



## ENRICH in China (European Network of Research and Innovation Centres and Hubs) H2020 PIANO Project Event

### **Daniela Coutinho**

Project Manager, EBN May 15<sup>th</sup>, 2018, Brussels, Belgium



This project has received funding from the European Union's Horizon 2020 Research and Innovation Programme under Grant Agreement n. 733554. This publication reflects only the author's view and the Commission is not responsible for any use that may be made of the information it contains.



The European Commission launched a Horizon 2020 Call for Proposals (2016):

### ENG-GLOBALLY-09-2016: "Centres/Networks of European research and innovation"

Improve the framework conditions for international cooperation in Research & Innovation

Foster cooperation between European STI organisations Enhance impact of results from research and innovation projects



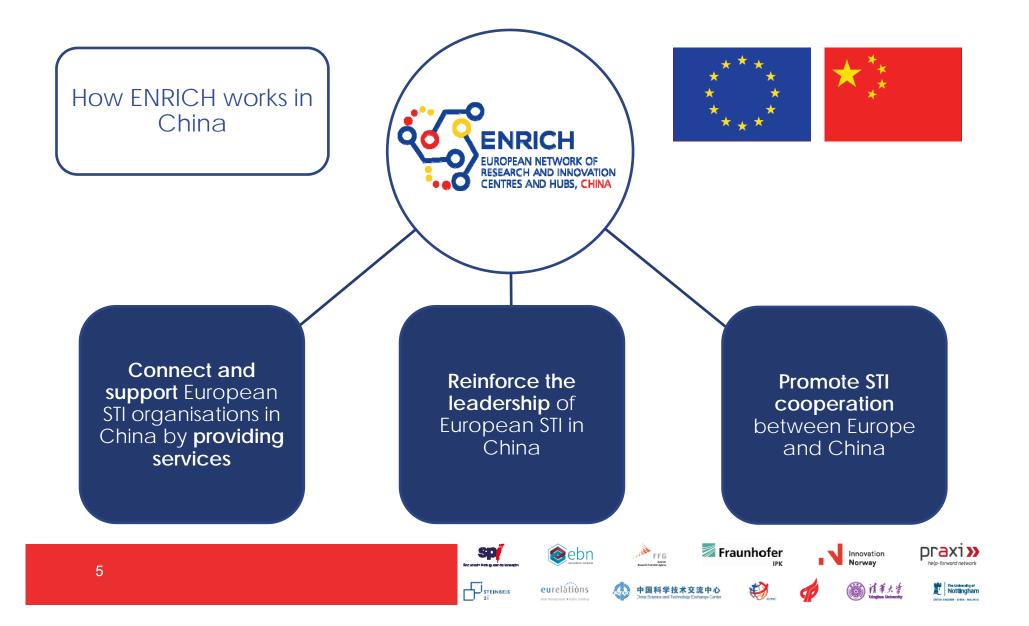














## **Consortium – ENRICH in China**





## **Advisory Board**

Acting as a supporting and a consultative body of ENRICH in China, providing **advice** and **external monitoring**.

| Name             | Position                  | Organisation   |
|------------------|---------------------------|--|
| Manfred Horvat   | Independent Expert        | Vienna University of Technology  |
| Svend Otto Remoe | Special Adviser           | Research Council Norway (RCN)  |
| Michele Genovese | Senior Adviser            | Agency for the Promotion of European<br>Research (APRE)                          |
| Chris Cheung     | Director                  | EU SME Centre in China   |
| Can Huang        | Professor, Deputy<br>Head | Institute for Intellectual Property Management<br>School of Zhejiang University  |
| Wenhuan Xia      | Managing Director         | CCPIT-China International Economic<br>Cooperation & Investment Inc (CCPIT-CIECI) |





# Strategic Geographic Location



 Leveraging the consortium's strong connection with the EU SME Centre in China, ENRICH Headquarters is hosted by its facilities in Beijing since November 2017;



ENRICH has a liaison office in Brussels hosted by EBN.



 ENRICH Regional Hub in Chengdu is hosted by EUPIC via its new infrastructure Business & Innovation Centre for China-Europe Cooperation.





Interface with EU initiatives and Existing STI Infrastructures

SD

🎯 ebn

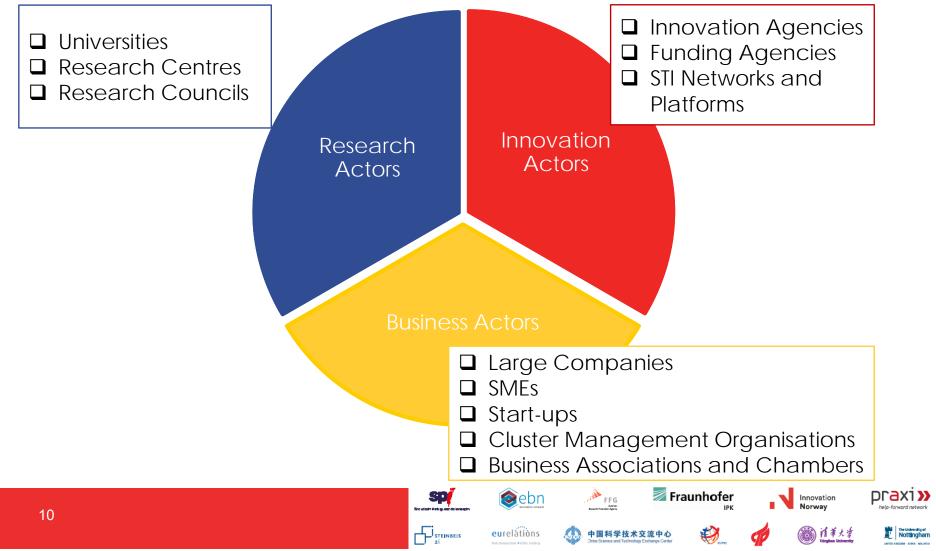
eurelations

- ENRICH will create and enhance links and synergies with other relevant EU initiatives and STI infrastructures, particularly those with a physical presence in China;
- ENRICH will work as an interface that links EU organisations in China with their customers and partners;
- ENRICH will look for synergies and cooperation to avoid overlap and competition!





## Who are ENRICH's clients?





# I. ENRICH in China - Service Portfolio



### **RDI Consultancy and Coaching**

Specialised, customised strategic orientation and technical assistance to support clients in their specific STI needs and priorities related to China.

**RDI Intelligence** 

Innovation assessments, feasibility studies, technology vigilance and foresight analysis regarding the Chinese STI landscape.





### Soft Landing and Co-working

Localisation guidance, space offer, administrative support and compliance checks for a smooth entrance into the Chinese STI market.

### Fostering Open Innovation through Training

Courses, workshops and webinars on innovation management, technology transfer, co-creation and user-driven innovation.

Briefings, news and alerts on recent trends, drivers and

FFG

中国科学技术交流中心

ebn

eurelations

opportunities in the Chinese STI system.

\sub Fraunhofer





### **Cooperation Enabling Events**

Matchmaking sessions, roadshows, business visits, scientific exchanges and conferences to foster STI and business collaborative opportunities.

### **RDI Briefings**



### **Innovation Support Certification**

Certification of innovation service providers, helping European STI organisations to identify and work with the most reliable entities in the Chinese market.











## ENRICH is READY!









🌔 😥 ebn

eurelations

Sp

### China, EU plan concerted steps to nurture innovation

By CHENG YU chengyu@chinadaily

> China and the European Union are planning further cooperation in the science and technology sector to sustime the sector of the sector of the sector of the seclike sector of the sector of the billion curves (\$34.8 billion) from 2018 to 2020 to support global programs in science, technology and innovation treorgam, is Horizon 2020

Up to 100 million euros will be used specifically to promote cooperation with China.

promote cooperation with China. The Ministry of Science and Technology will invest 200 million yuan (§30.1 ml)lion) to aid China-based entities that will participate in the program during the period. The move is in line with

General Secretary Xi Jinping's remarks during the 19th National Congress of the Communits Party of China which emphasized that innovation is the primary force driving development. The investment will mainby be used to provide financial support to entities in

by be used to provide mancial support to entities in China to cooperate with Europe in science, technology and innovation. Five areas, including safer and greener availation surface

Five areas, including safer and greener aviation, surface transport, and environment and sustainable urbanization will be key priorities. "Innovation has become a pillar of EU-China relations, and a technology to the second

and science and technology cooperation will being new impetus for the future development of both two sides," said Robert Sanders, head of the European Business and Innovation Center Network. Within the framework of Horizon 2020, the European

🖉 Fraunhofer

FFG Auton buest Porstendersy

中国科学技术交流中心

Network of Research and Innovation Centers and Hubs (ENRICH), a platform promoting science, technology and innovation between Europe and China, has also opened its doors. "One of the biggest probleme the European connect

"One of the biggest problems that European companies and organizations face is that they lack a channel for cooperation with their Chinese counterparts," said Sara Medina, coordinator of ENRICH and a board member at SPI, a Portugal-based

consulting firm. To tackle the problem, ENRICH will build a bridge between China and Europe widing services related to solentific and technological innovation including consultancy, soft-landing, co-working and training for European companies and

research organizations. "Currently, China is developing at an unprecedented speed with a huge market for speed with a huge market for the speed with a speed speed to the speed speed speed to the speed speed speed to the speed speed speed china," said Hans Marius Schusster, CEO of Hydrogen Schusster, Market, Schusster, Schusst

More than 50 European companies and institutes from over 10 countries including Belgium, Finland and Romania have been roped in by ENRICH for cooperation with China. "The ultimate goal is to help European

The utilitation of the second is to help European researchers take their first steps in the Chinese market and to help Chinese researchers have better interactions with their European counterparts, said Richard Deng, chief representative of SPI China.

> Innovation Norway

> > イギナ

Draxi»

hela-forward network

The University of Nottingham





### Business Visits and Training to the Agency for Science, Innovation and Technology (MITA) of Lithuania

ENRICH in China arranged and supported one and half day of activities including training by experts from the EU SME Centre and IPR Helpdesk, business visits and B2B meetings.

### Webinars - Introduction to China's Innovation Landscape, IPR Issues in China and EU-China R&I Collaboration

The webinars organised by ENRICH in China counted with the participation of more than 75 people from 20 different EU Member States.



### Business and Innovation Networking (BIN) Breakfast Event

This event gathered representatives from the European Commission in China, Science and Technology Counsellors from EU Member States and Chinese innovation leading organisations.

The participants discussed the current economic growth in China, as well as the incubation and acceleration opportunities for EU startups in China.







ebn

eurelations

# ENRICH In Brazil, China and the USA - Roundtable Workshop

ENRICH Centres organised a **Rountable Workshop** prior to the official launch event, where the **potential synergies and the future of the Centres** was discussed. More than 30 participants attended and contributed for a frutiful discussion.



### Launch Event ENRICH European Office

ENRICH European Office was officially launched on April 18<sup>th</sup> in **Brussels**, Belgium. The event counted with the participation of more than 100 people, including European Commission representatives, research, innovation and business actors. ENRICH European Office is hosted at the EBN facilities.

# ENRICH Your Innovation and Business Potential in China Workshop

In this workshop, the participants had the opportunity to better understand the context of current R&I cooperation between EU and China, where **competitiveness and innovation landscape** will be discussed.

The participants also had the chance to engage in individual and group activities and exercises, as well as roundtables and consultancy pitch on concrete interests, demands or concerns regarding the Chinese market.





Drax1 እ

Innovation

🖉 Fraunhofer



### **ENRICH Innovation Tour to China**

ENRICH in China organised from May 6<sup>th</sup> to 11<sup>th</sup> in the cities of **Shanghai, Wuxi and Chengdu**. This mission offered a unique opportunity for matchmaking in the **Intelligent Manufacturing sector** and opens a world of business, research and innovation cooperation opportunities in these 3 cities. More than 25 participants from different EU Member States joined the Tour, having the chance to visit leading Chinese organisations.



### **EU-China Intelligent Manufacturing Conference**

ENRICH in China organised the **EU-China Intelligent Manufacturing Conference**, held in Shanghai on May 7<sup>th</sup>. More than 100 participants from different sectors of activity, including research, business and innovation actors had the chance **to meet experts from the Industry 4.0** and Made in China 2025 to discuss the state of the art and the future of the sector for EU-China cooperation.





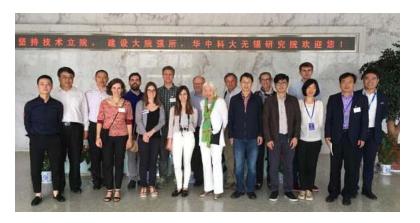


🔕ebn

eurelations

### **ENRICH in China at the Wuxi Research Institute**

ENRICH in China visited the Wuxi Research Institute, as part of the Innovation Tour. The institute, supported by HUST (Huazhong University of Science and Technology) and the Government of Wuxi City, focuses on high efficient and precision processing technology; Intelligent control technology of equipment and automation systems technology in Intelligent manufacturing. Participants had the chance to visit around the fantastic facilities and meet some of the collaborators that are part of the 131 staff group.



### **EU-China STI Cooperation Seminar**

ENRICH in China attended, together with the Innovation Tour Delegation, "EU-China STI Cooperation Seminar", celebrating the Europe Day in Chengdu. This event, organised by EUPIC, took place at ENRICH in China's Regional Hub facilities, in the Business & Innovation Centre for China-Europe Cooperation (CCEC).

During the seminar, which focused on the Horizon 2020 Programme, the Tour participants presented their organisations and projects to the audience.







中国科学技术交流中心





### EU-China Cleantech Scale-up Delegation, Wuhan, 21-22 May 2018



### May 21<sup>st</sup> Roadshow and Matchmaking May 22<sup>nd</sup> Business Visits

All European companies will have chance to present their companies / projects and around 5 projects from China side will also be presented. 15-20 enterprises in new energy and healthcare sector from Hubei province and 8-10 investment companies will be invited to join the event.

### Supported by:

17

- China Science and Technology Exchange Centre (CSTEC)
- Department of Science and Technology of Hubei Province
- Hubei International Science and Technology Cooperation Center

#### Confirm your interest

Registration for the **EU-China Cleantech Scaleup Delegation 2018** will be closing soon!

If you need further information about the event or about confirming your interest please email <u>china@enrichcentres.eu</u>

- Institute of New Energy, Wuhan
- TechTour
- EU Project Innovation Center (EUPIC)





| European    | Network of Research and Innovation Centres and Hubs, China                     |  |
|-------------|--|--|
| Proposal Pr | eparation - Linking the EU and China Successfully in Horizon 2020 RTD Projects |  |
| 🛛 Туре:     | Training   |  |
| 🛗 Date:     | 12 June 2018 to 13 June 2018   |  |
| Venue:      | Stuttgart, Germany   |  |

Aimed at research organisations and innovation and technologybased companies who are keen to explore project collaboration opportunities with Chinese partners, this 2 day training will give attendees insights into the preparation of Horizon 2020 proposals with Chinese participation.

Participants will gain an overview of the **procedures**, **regulations**, **timeframes** and other requirements needed to consider if applying for the Co-Funding Mechanism (CFM) as well as specific guidance on how to find and work with Chinese partners.

## Date:

12-13 June 2018

### Times:

Arrival: 08:30 for 09:00 start End: 17:30

### Venue:

Steinbeis 2i GmbH, Kienestraße 35, 70174 Stuttgart, Germany









#### Strategy towards China

Chinese Innovation Landscape and Funding Opportunities

Are you interested in **collaborating with China**, but do not know where to start? Do you have an **innovative idea**, which you would like to bring to Chinese market? Are you seeking **funding opportunities** in China?

If yes, join the one-day workshop on Chinese Science, Technology & Innovation (STI) Landscape and Funding Opportunities, to develop your strategy towards China.

| Location | Technopar              |
|----------|------------------------|
| Date     | 12.06.20               |
| Language | English                |
| Fee      | Participa<br>Participa |

Trainers

Dr. Andrea Degen



Dr. Jessie Zhang



Technopark Zurich, Newton 1008 12.06.2018, 9:00-17:00

Participants based in CH: 300 CHF Participants outside CH: 250 EUR Technopark Zurich internal: 200 CHF



sp

### 1<sup>st</sup> EU-China Cleantech Scale-up Delegation

Date: May 21<sup>st</sup>-22<sup>nd</sup> 2018 Place: Wuhan, China More information <u>here</u>.

### Workshop on STI Strategy Towards China

Date: June 12<sup>th</sup> 2018 Place: Zurich, Switzerland More information <u>here</u>. Workshop on Proposal Preparation: Linking Europe and China Successfully in Horizon 2020 RTD Projects

Date: June 12<sup>th</sup>-13<sup>th</sup> 2018 Place: Stuttgart, Germany More information <u>here</u>.

Workshop on ENRICH your Innovation and Business Potential in China

🖉 Fraunhofer

Date: June 25<sup>th</sup> 2018 Place: Porto, Portugai More information <u>here</u>.

FFG

中国科学技术交流中心

🔕 ebn

eurelations





Draxi 🔊

Innovation



## Thank You

www.china.enrichcentres.eu

china@enrichcentres.eu

## Beijing, China

Room 910, Sunflower Tower, No. 37 Maizidian West Street Chaoyang District 100125, Beijing, China Tel: +86 (0) 10 8527 5300

## 🧧 Chengdu, China

Floor 7, Business & Innovation Centre for China-Europe Cooperation, No. 1577 Tianfu Avenue Chengdu, China Tel: +86 (0) 2885337021



## Brussels, Belgium

Avenue de Tervuren, 168 B-1150 Brussels, Blegium Tel: +32 2 772 8900





